

Examen International Business Strategy: Starbucks Case

- Why do you think is Starbucks using licensing to expand to the Japanese market? What are the benefits and drawbacks?
- 2. A popular way to analyse international expansion is the CAGE-framework, developed by Ghemawat. Use this framework to analyse Starbucks' international opportunities.
- 3. How is Starbucks creating value for its shareholders when expanding internationally?
- 4. Generally, there are four different international strategies described in literature. Which one is Starbucks pursuing and why?

